



## Junior Account Executive (f/m/d)

Full-time employee | Sofia | from now on



DRESDEN | BERLIN | ESSEN | VIENNA | SOFIA

### WE ARE LOOKING FOR...

.... a Junior Account Executive (f/m/d). This is a junior position and part of an account management team of 6 members. You will be working closely with your colleagues, supporting them to grow our business with the most popular retail chains and brands in Bulgaria. You help your team to deliver the results our clients expect! The environment is dynamic, the freedom you have to develop is 100%. Most importantly, this is a fantastic opportunity if you want to grow in the world of digital advertising in Bulgaria.

### YOUR MISSION WITH US:

- Directly manage and be responsible for the campaigns and communication with clients across multiple categories: Supermarkets, Electronics, Home & Garden, Cosmetics and more.
- Coordinate campaigns with the Sales team to optimize results and reach your targets.
- Prepare reports, invoices, presentations, custom proposals on behalf of the Sales team.
- Work with a CRM platform to support the Sales team in all client communication.
- Campaign delivery through own and partner channels.

### THIS IS WHAT YOU BRING ALONG:

- Passion about digital campaigns and client management: our business is exciting and it helps if you are excited about it too.
- Preferably, some experience as an Account Executive in an agency or media company, but not strictly necessary.
- Energy to go for it everyday: you are a consistent person who gives their best everyday. Our clients expect it.
- You are organized, analytical and detail-oriented.
- Experience with Google Analytics and other digital marketing tools is a huge advantage.
- A good level of English language skills is a must.

### BENEFITS & PERKS.

- **#diversity&inclusion** - be YOURSELF and get involved in our #nondiscrimination corporate culture with flat hierarchies, openness and a lot of genuinely nice and decent people.
- **#lean** - lean, agile and highly dynamic
- **#stateofheart** - laptop, keyboard, screen? Here you get the latest technical equipment.
- **#100%flexible** - flexible working time models, trust-based working time, mobile working arrangements as well as the possibility of a sabbatical.

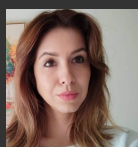
- working environment with various activities and plenty of room for creativity and co-designing our common path.
- **#personalgrowth** - we support you to develop your own personal Offerista Development Plan, workshops, trainings and regular feedback.
- **#officegoals** - work in modern, playful and centrally located offices, ergonomically equipped and with daily fresh fruits, vegetables & yogurt as well as a tea and coffee flatrate with your favorite milk (vegan-friendly).
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- **#teamfuckingawesome** - experience legendary team events and celebrations with us, such as our annual summer party or our Christmas event (Covid friendly).
- **#familyfirst** - bring your child and dog to the office and let us support you with an allowance for your childcare.
- **#corporatebenefits** - receive exclusive discounts with various providers.
- **#sustainability** - we are climate neutral! But there's still more to do! Get involved as an #orangeofficer to make Offerista even more sustainable.
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## BECOME PART OF OUR TEAM AND SHAPE WITH US.

We are visionaries, betterers and thinkers. With dedication we design the digital shopping world of tomorrow. Already known as the market leader in digital retail marketing in the DACH area, our state-of-the-art products provide international digital coverage and store visits to retailers. The achievements fill us with pride, the future spurs us on. We are Offerista - and we are looking for bright minds that will make us even better. P.S. Don't be afraid to share this with your friends or co-workers - We are a growing business with many opportunities.

**APPLY NOW.**

## CONTACT.



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